**FUSION R&I Go To Market: Accelerator Programme**

**Application Form**

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| **Proposal Reference No.***In case you are not familiar with the code, please contact Xjenza Malta before submission*  | ***R&I-201X-XXX-A*** |
| **Full Project Title***The project title should not exceed 200 characters in length. In keeping with double funding protocols, this should be different from the project name given in previously awarded funding.* | brian warrington |
| **Acronym** *In keeping with double funding protocols, this should be different from any other project name previously.* | brian warrington |
| **Current TRL:** XX*(Should be around 5/6 to apply under this programme)* | **Proposed TRL:** XX*(Should be 7 or higher to apply under this programme)* |
| **Duration:**  *24 months (Single Stage)* | **Start Date** *(Subject to change by Xjenza Malta)* |
| **Abstract*****The abstract should not exceed 400 words.*** *(NB: If the proposal is awarded, this abstract will be uploaded to X*jenza Malta’s *website.)* |

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| **Organisation Name (Sole entities or consortia are eligible)** | **Organisation Type** | **Total Requested Funding (per organisation)** |
|  | brian warrington | brian warrington |
|  | brian warrington | brian warrington |
|  | brian warrington | brian warrington |
|  | **Total Grant Requested**  | **brian warrington** |

***Use this form by entering text in the grey fields and ticking tick boxes where applicable. Images may be referred to in the main text and inserted after the grey field for the relevant section. Any additional data can be placed in an appendix at the end of the proposal and referenced accordingly. Each appendix must not be longer than 2 pages each.***

***Kindly note that ‘Partner’ refers to the Participating Organisation. Do not change the format of this application form. Please delete the guidelines in italics before submitting your proposal.***

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| **Organisation Name****Organisation N.A.C.E. Code***(where applicable)* | **Application route** |
| NACE Code/s: A list of NACE Codes may be accessed by [clicking here](https://ec.europa.eu/eurostat/documents/3859598/5902521/KS-RA-07-015-EN.PDF) | [ ]  *State aid Rules - Option A (Accelerator Programme GBER aid + CVP De minimis aid)* |
| [ ]  *Non-State Aid Rules - Option B (Accelerator Programme + CVP)* |
| NACE Code/s: A list of NACE Codes may be accessed by [clicking here](https://ec.europa.eu/eurostat/documents/3859598/5902521/KS-RA-07-015-EN.PDF) | [ ]  *State aid (Rules - Option A (Accelerator Programme GBER aid + CVP De minimis aid)* |
| [ ]  *Non-State Aid Rules - Option B (Accelerator Programme + CVP)* |

***Regarding the above table, please select the situational application of state aid that each entity will be applying under, add according to the number of partners. Relevant justifications and declarations will need to be filled in and signed at the end of the application.***

***N.B. For those applying under State Aid, Funds related to CVP will fall under De Minimis Aid.***

**For Partners selecting Option B (replicate as necessary):**

*Funding associated with this funding modality shall be limited to public entities and public research and knowledge dissemination organisation that do not carry out an economic activity within the meaning of Article 107 TFEU. Details relating to funding of non-economic activities are available within the “Framework for State aid for research and development and innovation” (2022/C 414/01) which is accessible through*

[*https://eur-lex.europa.eu/legal-content/EN/TXT/PDF/?uri=CELEX:52022XC1028(03)*](https://eur-lex.europa.eu/legal-content/EN/TXT/PDF/?uri=CELEX:52022XC1028(03))

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| **Justification as per the Framework for State aid for research and development and innovation** *Provide justification as to why this project application does not have any state aid implications.*brian warrington |

*Please note applicants under this route will need to submit the necessary declarations.*

**For Partners Selecting Option A – GBER *+ CVP De minimis aid)* (replicate as necessary):**

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| **Partner** |
| **Legal name of undertaking** |       |
| **E-mail address** |       |
| **Website address** |       |
| **VAT Number**  |       |
| **Legal Form of Undertaking** | Choose an item. |
| **Registration/Identification number**  |       |
| **Undertaking Size** | Choose an item.  |
| **Date Established** | Click here to enter a date. |
| **Effective Collaboration (yes/no)** |       |
| **Wide Dissemination (yes/no)** |       |
| **Licence availability (yes/no)** |       |
| **Business Activity**  | **Please state NACE Code**      A list of NACE Codes may be accessed by [clicking here](https://ec.europa.eu/eurostat/documents/3859598/5902521/KS-RA-07-015-EN.PDF) |
| **Requested Funding( € per organisation)** | brian warrington |
| **Elaborate on the field of activity and core competencies of the organisation. Detail research capacity & track record (if any) in related activities.** |       |

**Partners applying under GBER, kindly note that this application will need to include the following forms:**

* Undertaking in difficulty Form
* Entity size declaration
* Declaration of Effective Collaboration and/or Wide Dissemination and/or Licence Availability

**Please note that those applying under Option A GBER State Aid regime that will also undergo the CVP, will need to include the de minimis declaration form.**

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| 1. **Technical Component**
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*This application form should be accompanied by a business case (4-5 pages) including:*

* Technology/product description including associated IP
* State of the industry and competitive analysis
* Potential use cases and end users
* Risks (including probability and severity) and mitigation strategies

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| 1. **What is the mechanism for assessing success and evaluating outcomes? What metrics need to be achieved for the product to be successful? (Max 750 words)**
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| 1. **Outline your strategy in relation to industrial exploration and any potential use case and end user analysis? How will feedback on the technology be collected and over what period of time? Will a ‘feedback loop’ be present between user feedback and further iterations of your product? (Max 750 words)**
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| 1. **Scientific Excellence**
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| * Is the technology proposed at an appropriate level of development (TRL 5/6 initially, aiming for TRL 7/8)? Is the proposed approach (e.g., demonstration, testing, prototyping, scale-up studies) credible for bridging the gap between the current TRL and the targeted TRL? *(500 word limit)*
* *Clearly define the current TRL of your technology and provide evidence supporting this. Make sure to outline a credible development plan that demonstrates how you will bridge the gap to the targeted TRL, addressing key milestones, resources, and potential risks.*
* *Ensure your response is concise, and effectively justifies the feasibility of reaching the desired TRL.*

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| * Does the innovation have a breakthrough character, and a high degree of novelty compared to existing solutions? Is the state of the art well-defined and does the project aim to surpass it? *(500 word limit)*
* *Make sure that an extensive literature review is carried out with proper referencing in order to highlight how this proposal can be distinguished from other research within the field.*
* *The research to be conducted should have a clear scientific basis, where a clear scientific approach has to be used.*
* *\*Kindly note that references do not count with the page limit. A ‘Times New Roman’ Font Size 11 with a line spacing of 1.15 should be used.*

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| * Does the concept include the necessary technical developments and achievements to bring it to the market (e.g. systems, optimisations, KPIs to be met, etc.)? *(500 word limit)*
* *Applicants should clearly outline the necessary technical developments and optimizations required to bring the concept to market, specifying key performance indicators (KPIs) that will measure success.*
* *Emphasize how these advancements will ensure the concept is market-ready, demonstrating a clear path from the current status to commercialization.*

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| * Have previous achievements and milestones related to the prototype (from a commercial perspective) been highlighted? Is the route to commercialisation (licensing, sale of IPR, sale of product, etc.) clear, well-defined, and complementary with the technology and applicant? *(500 word limit)*
* *Ensure previous achievements and milestones are well-documented and demonstrate market impact.*
* *The route to commercialization should be clearly defined, including pathways like licensing or direct sales, and align with the technology’s strengths and market needs.*
* *Additionally, the business model should be developed to address market demands, and any relevant partnerships or collaborations should support the commercialization process.*

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| * Do the project’s objectives fall within the SMART specialisation areas, and do they contribute to maximizing national, economic, social, and environmental goals? Is the timing right for this innovation in terms of market, users, societal or scientific/technological trends and developments? *(500 word limit\*)*
* *Ensure the project's objectives align with SMART specialisation areas and contribute to national economic, social, and environmental goals.*
* *Additionally, assess whether the timing is appropriate for the innovation, considering current market conditions, user needs, and relevant societal or technological trends.*

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| 1. **Impact**
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| * Will the innovation, if successfully commercialised, achieve positive societal, economic, environmental, or climate impacts? Are these impacts clearly described and quantified? *(500 word limit)*
* *Clearly describe and quantify the impacts mentioned.*
* *Demonstrate how the innovation will address key challenges in these areas and contribute to sustainable development. Quantifiable metrics or projections should be provided to support these claims.*

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| * Does the business concept highlight competitors, competitive advantage, and market relevance? Is the innovation better than competitors’ solutions and does it offer sufficient added value to trigger customer demand? *(500 word limit)*
* *Clearly outline the competitive landscape, identifying key competitors and highlighting the innovation’s competitive advantages.*
* *Demonstrate how the innovation is superior to existing solutions and offers significant added value, making it compelling enough to generate customer demand. Additionally, the proposal should emphasize the innovation's relevance in the current market, showing why it stands out from the competition.*

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| * Has adequate market research been carried out? Does the technology have the potential to permeate, create, or disrupt markets nationally or internationally? Does the innovation aim to develop new markets or transform existing ones? *(500 word limit)*
* *Provide evidence of thorough market research, showing a deep understanding of the market landscape.*
* *The proposal should demonstrate the technology's potential to permeate, create, or disrupt markets both nationally and internationally.*
* *It should also clarify whether the innovation aims to develop new markets or transform existing ones, highlighting its capacity for significant market impact.*

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| * Is there a clear allocation of resources for engaging major stakeholders? Does the proposal outline marketing strategies and identify potential consumers clearly? *(500 word limit)*
* *Clearly outline how resources are allocated for engaging major stakeholders and detail strategies for stakeholder engagement.*
* *Include well-defined marketing strategies and identify potential consumers, demonstrating a clear plan for reaching and attracting the target audience.*

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| * Has IPR protection been adequately considered? Does the IPR feature in any market considerations and has an exploitation plan been provided? *(500 word limit)*
* *IPR protection must be addressed comprehensively, detailing how intellectual property will be secured and managed.*
* *Explain how IPR considerations are integrated into market strategy and include a clear exploitation plan, outlining how the IP will be utilized to maximize commercial value and competitive advantage.*

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| * Is there a targeted dissemination and outreach campaign to approach possible stakeholders, customers, policymakers, or major industrial players? Have the dissemination and outreach measures been clearly described to ensure access to the full range of potential users? *(500 word limit)*
* *Include a targeted dissemination and outreach campaign, specifying the target audiences.*
* *Outline the methods and channels for engaging these groups, such as marketing campaigns and industry events, and provide a timeline with key milestones.*
* *Include criteria for assessing success and outline strategies for maintaining ongoing communication and building relationships.*

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| 1. **Implementation**
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* 1. **Deliverables**

*List the deliverables of the proposed project, specifying the month of completion relative to start of project e.g. Month 6, Month 12 and so on. Note that the deadline for any deliverable would be the end of the respective Month specified. Multiple tables are provided and should be filled in for each entity. The* ***format and weighting*** *of deliverable submissions must also be specified (e.g., presentations, reports, correspondence, legal agreements, images, event agendas, audio recordings, videos, databases, certificates or manuscripts). Deliverable submissions must be done through a file storing/sharing service that is set-up by the Principal Investigator and attached as appendices of the Final Technical Report.*

*Activities related to project set-up* ***should not*** *be considered as deliverables. These include:*

* *Personnel recruitment*
* *Procurement of equipment*
* *Internal Meetings*

*Deliverables need to be* ***tangible and submissible.*** *The deliverables should include:*

1. *Those specific to the project for example tangible events and/or reports related to verification and validation activities, use case analysis, etc.*
2. *The ‘mandatory deliverables’ required by Xjenza Malta as per the Rules for Participation i.e.*
* *Kick-off Meeting, Interim Meeting and End of Project Meeting*
* *Reports to be submitted to Xjenza Malta :*
	+ *Interim Technical and Financial Report*
	+ *Final audited financial report*
	+ *End of project technical report*
* *Business plan*

*For anyone who is applying for the GTM Accelerator call and has not successfully completed the CVP as of 1st January 2022:*

* *CVP in Work Package 0*

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| **Deliverables for**  |  | **Date** |  | **% weighting (Cumulative to 100%)**  | **Format** |
| D[X]. Kick-off Meeting, Interim Meeting and End of Project Meeting |  | Month 1, and every 6 months |  |  | *Presentation* |
| D[X]. Interim Technical Report |  | Month 12 |  |  |  |
| D[X]. Interim Financial Report |  | Month 12 + 1 month |  | **N/A** |  |
| D[X]. Final Technical Report |  | Month [End of Project] |  |  |  |
| D[X]. Audited Financial Report |  | Month [End of Project + 2 month] |  | **N/A** |  |
| D[X]. A Business Plan or Business Case specific to the project |  | Month brian warrington |  |  |  |
| D[X]. brian warrington |  | Month brian warrington |  |  |  |
| D[X]. brian warrington |  | Month brian warrington |  |  |  |
| Add as required |  | Add as required |  |  |  |

*The first few rows have been filled with the mandatory deliverables. Insert rows as necessary. Please sort the deliverables in* ***chronological order.***

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| --- | --- | --- | --- |
| **Deliverables for**  | **Date** | **% weighting (Cumulative to 100%)** | **Format** |
| D[X]. brian warrington | Month brian warrington |  |  |
| D[X]. brian warrington | Month brian warrington |  |  |
| Add as required | Add as required |  |  |

**Deliverable Percentage Allocation**

*Allocate a percentage weighting to each deliverable indicating their relative importance to the successful completion of the project. Consider the significance of each deliverable within the context of the project's objectives and goals. The total allocation* ***should sum up to 100%, including both mandatory and additional deliverables [[1]](#footnote-1).***

**Milestones**

*Please include additional milestones relevant to the project [eg. Final design of prototype, identification of active compound, etc.]*

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| **Project Milestones** | **Date** |
| Start Date | Month brian warrington |
|  | Month brian warrington |
|  | Month brian warrington |
|  | Month brian warrington |
|  | Month brian warrington |
| End Date  | Month brian warrington |

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| 1. **Other Issues**
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*If applicable, briefly identify any gender, ethical or legal issues that may be connected with the proposed project. Otherwise enter “n/a”.*

As stated in the ‘Rules for Participation’, in the event that two or more projects obtain the same mark following evaluation by the external evaluators, then *Xjenza Malta* shall give priority to that project which provides the best consideration to:

* the implementation of gender equality in the research project
* other sources of co-financing aside from the industrial partner’s mandatory contribution. Such sources are to be listed below:

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| 1. **High Level Project Plan**
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*This section should include a list of deliverables and activities (tasks) that each participant is responsible for, the start date, end date and duration of the task. There is one mandatory work package: Project Management and will be work package 1 which will be led to the coordinating entity and is partly filled in as an example.*

*Work packages should be divided according to the lead entity for that work package. In that respect, multiple tables are being provided and should be filled in for each entity separately.*

***Kindly note that a maximum of 6 work packages can be present in the project plan.***

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| --- | --- | --- | --- |
| **Work Package Description for <Lead partner’s Organisation>** | **Start Date** | **End Date** | **Duration** |
| ***Overall Project*****Work Package number 0** **Work Package leader** <Enter Name of Individual>**Work package title** Commercialisation Voucher Programme**Work package description** (max 100 words)<Insert Text Here> | Month brian warrington | Month brian warrington | Month brian warrington |
| Month 1 | Month brian warrington | Monthsbrian warrington |

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| **Work package number** 1**Work Package leader** <Enter Name of Individual>**Work package title** Project Management**Work package description** *(max 100 words)*brian warrington**Deliverables pertaining to this Work Package** *(insert the number of the deliverable, ex. D1)***Activities pertaining to this Work Package** *(provide a brief explanation on each activity – max. 50 words per activity)*Activity 1.1- Meetings with Xjenza MaltaActivity 2.1- Regular contact to be maintained with other project partners Activity 3.1– Engaging of the required personnel - brian warringtonActivity 4.5 End of Project Technical Report - Overview of the scientific and technical data achieved across the entire project. To be completed in Xjenza Malta’s approved templates.Activity 4.6 End of Project Financial Report and Audit Report - Audited accounts provided by the appointed auditors.**Risks and mitigation strategies pertaining to this Work Package:** *(provide a brief description on each activity – max. 200 words per work package)*brian warrington |  |  |  |
| **Work package number** brian warrington**Work Package leader** <Enter Name of Individual>**Work package title** brian warrington**Work package description** *(max 100 words)*brian warrington**Deliverables pertaining to this Work Package** *(insert the number of the deliverable, ex. D1)*brian warrington**Activities pertaining to this Work Package** *(provide a brief explanation on each activity – max. 50 words per activity)*brian warrington**Risks and mitigation strategies pertaining to this Work Package:** *(provide a brief description on each activity – max. 200 words per work package)*brian warrington | Month brian warrington | Month brian warrington | Month brian warrington |

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| **Work Package Description for <Partner one’s Organisation>** | **Start Date** | **End Date** | **Duration** |
| ***Overall Project*** | Month brian warrington | Month brian warrington | Month brian warrington |
| **Work package number** X**Work Package leader** <Enter Name of Individual>**Work package title** <Insert Entity Name> **Work package description** *(max 100 words)*brian warrington**Deliverables pertaining to this Work Package** *(insert the number of the deliverable, ex. D1)*brian warrington**Activities pertaining to this Work Package** *(provide a brief explanation on each activity – max. 50 words per activity)*brian warrington**Risks and mitigation strategies pertaining to this Work Package:** *(provide a brief description on each activity – max. 200 words per work package)*brian warrington | Month 1 | Month brian warrington | Monthsbrian warrington |
| **Work package number** brian warrington**Work Package leader** <Enter Name of Individual>**Work package title** brian warrington**Work package description** *(max 100 words)*brian warrington**Deliverables pertaining to this Work Package** *(insert the number of the deliverable, ex. D1)*brian warrington**Activities pertaining to this Work Package** *(provide a brief explanation on each activity – max. 50 words per activity)*brian warrington**Risks and mitigation strategies pertaining to this Work Package:** *(provide a brief description on each activity – max. 200 words per work package)*brian warrington | Month brian warrington | Month brian warrington | Month brian warrington |

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| 1. **Gantt Chart**
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*The project Gantt chart should be inserted here. It should include a list of the work packages, deliverables and related activities on the left and a suitable time scale along the top. Each deliverable and/or activity should be represented by a bar. The position and length of the bars should reflect start dates, duration and end dates. The dates when all reports should be submitted should also be noted.*

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| 1. **Detailed information on personnel who will work on the project.**
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*Please provide CVs of all key personnel involved in this project.*

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| 1. **Budget**
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**Budget Summary by Organization**

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| --- | --- | --- | --- | --- | --- |
|  | **Aid Intensity** | **Eligible Direct Costs €** | **Eligible Indirect Costs €** | **Total Eligible Costs €** | **Requested Funding €** |
| Lead Partner (CVP) | brian warrington | brian warrington | brian warrington | brian warrington | brian warrington |
| Lead Partner (GTM Acc) | brian warrington | brian warrington | brian warrington | brian warrington | brian warrington |
| Partner 2 | brian warrington | brian warrington | brian warrington | brian warrington | brian warrington |
| ***Total*** | <%> | brian warrington | brian warrington | brian warrington | brian warrington |

**Budget Detail by Organisation**

*Give an estimate of the project budget in Euros (€), broken down per participant per stage.*An excel sheet is uploaded on the website together with the application form to assist in the calculations.

**Kindly refer to the budget breakdown form on the Xjenza Malta website**.

1. *Eligible direct costs:*
	* *Personnel*

*Must be employees of the partner complying with relevant Maltese legislation.*

***Give details of position, hourly rate, duration in number of hours, in the format of: researcher x €18.76/hour x 100 hours.***Hourly rates should include National Insurance and Inland Revenue and allowances.

* *Instruments and Specialised Equipment (purchase/lease)*
	+ *Subcontracted activities*
	+ *Consumables*
	+ *Feasibility Study (only in the case of the CVP)*
1. *Eligible indirect costs (overheads) are calculated at 20% of the direct costs.*
2. *Audit fees must form part of the indirect costs and therefore should not be input as a separate budget line.*
3. *There are some differences between the eligible costs for option A and option B rules for participation.*
4. *Total eligible cost is the sum of eligible direct and indirect costs*
5. *Requested Funding is calculated as a percentage of the total eligible cost*
	* *Maltese Public entities and public research and knowledge dissemination organisations that do not carry out an economic activity within the meaning of Article 107 TFEU, at 100% aid intensity when applying under option B.*
	* *Undertakings that carry out an economic activity within the meaning of Article 107 TFEU (includes but not limited to limited liability companies, partnerships and Higher Education Institutes carrying out an economic activity at 90% for CVP under de minimis aid or as applicable under GBER.)*
6. *All figures should be provided to the* ***nearest Euro.***

**Summary of Tranches**

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| **Disbursements** | **Requested Funding (€)** |
| Pre-Financing Tranche 1 (50% of Total Requested Funding) | brian warrington |
| Pre-Financing Tranche 2 (30% of Total Requested Funding) | brian warrington |
| Retention(20% of Total Requested Funding) | brian warrington |
| **Total** | **brian warrington** |

*Retention: As described in the Rules for Participation, a retention consisting of 20% of the project grant shall be withheld by the Managing Authority and only released upon successful completion of the project.*

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| 1. **Participant Details**
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 *(To be filled by* ***each partner****. Maximum of 2 pages per Participant, please duplicate accordingly)*

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| **Participant Details** |
| Organisation Name | brian warrington |
| Company Reg. No. | brian warrington |
| Organisation Role | [ ]  Lead Partner [ ]  Participant |
| Organisation Type | [ ]  Commercial Entity [ ]  Academic Institution [ ]  Government Entity [ ]  Professional Body [ ]  NGO[ ]  Other - please specify:  |
| Organisation Address | brian warrington |

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| **Project Contact for Organisation** |
| Name | brian warrington |
| Position | brian warrington |
| Mobile / Telephone  | M brian warringtonT brian warrington |
| Email | brian warrington |

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| **Organisation Profile** |
| 1. Brief history, when established, number of employees.brian warrington2. Field of activity and core competencies and resources.brian warrington3. Research capacity & track record in related activities.brian warrington4. Other relevant information.brian warrington |

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Signature of Lead Partner’s Legal Representative

Project Coordinator

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Signature of Project Coordinator

<Insert Name of Project Coordinator>

Project Coordinator

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Signature of Partner 2 *(If applicable)*

<Insert Name of Partner 2>

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Signature of Partner 3 *(If applicable)*

<Insert Name of Partner 3>

The signatories to this application form are hereby confirming that the relevant ‘Rules for participation ‘are read and accepted.

1. The Interim and End of Project Audited Financial Report is not subject to a percentage weighting. The mandatory deliverables hold an overarching 100% of the project value. [↑](#footnote-ref-1)